



WASHINGTON TRUST BANCORP, INC.

Parent Company Of The Washington Trust Company



“Washington Trust started the year on a positive note, reporting record quarterly earnings and earnings per share, for the first quarter of 2018. Our continued profitability, very good asset quality, and strong capital position provide a solid foundation for future growth.”

– Edward O. Handy III, Chairman & CEO

2018 Q1 Highlights

Profitability

- ★ Net interest income amounted to an all-time quarterly high of \$31.9 million
- ★ Net income of \$16.2 million and 93 cents per diluted share, record highs
- ★ Returns on average equity and average assets were 15.96% and 1.45%, respectively

Growth

- ★ Total loans stood at \$3.4 billion at March 31, 2018, up by \$13 million from December 31, 2017
- ★ Total deposits were \$3.3 billion at March 31, 2018, up by \$14 million from December 31, 2017

Stability

- ★ Capital levels remain solid and well-capitalized
- ★ Quarterly dividend of 43 cents per share was declared

Annual Meeting Highlights



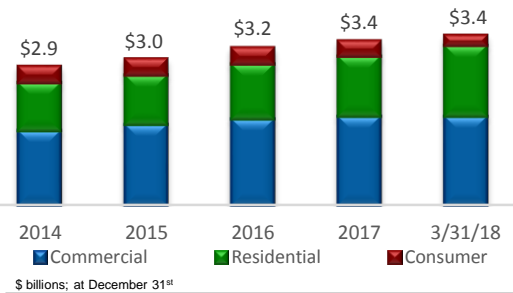
Pictured left to right: Edward O. Handy III, Mark K. W. Gim and Ronald S. Ohsberg

Washington Trust Bancorp, Inc. held its Annual Meeting of Shareholders on Tuesday, April 24, 2018 at the Westerly Public Library. At the Meeting, executives reviewed 2017 results and highlights of the first quarter of 2018. During the program, special recognition was paid to Barry G. Hittner, Esq., who retired from the Board after fifteen years of service. In addition, Constance A. Howes, Esq., former President and CEO of Women & Infants Hospital of Rhode Island, was elected to the Board.

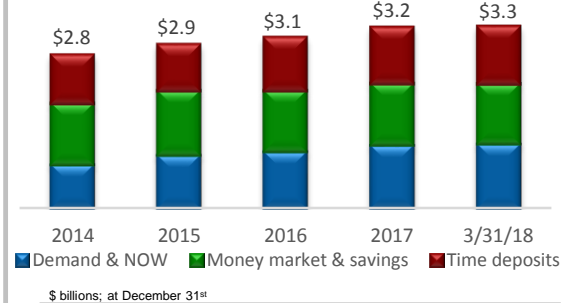
Mark K. W. Gim, President & Chief Operating Officer, provided an outlook for 2018, noting: “Washington Trust’s strategic priorities remain much the same as they have in previous years. As evidenced by our 217-year history, we seek to return value to our shareholders by maintaining top-quartile financial performance over the long run.”

Market Summary	
Trading Symbol	WASH
Exchange	NASDAQ
Market Value (\$M)	928
Stock Price	\$53.75
As of March 31, 2018	

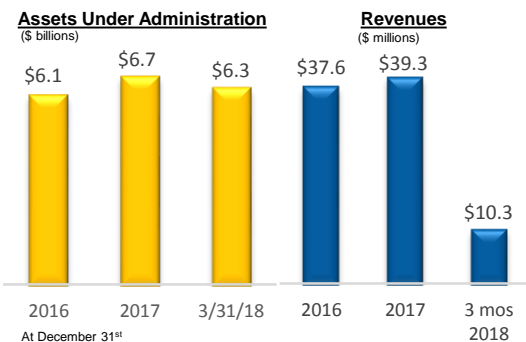
Loans



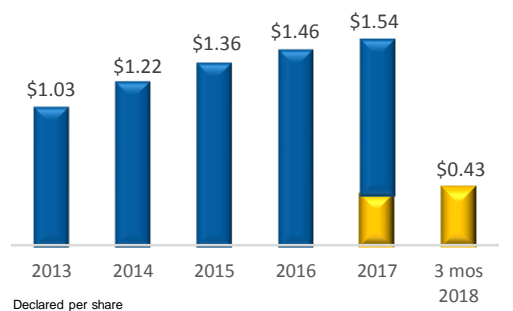
Deposits



Wealth Management



Cash Dividends





Financial Highlights

At or for the Quarters Ended

(\$ and shares in thousands, except per share amounts)

	3/31/18	12/31/17	9/30/17	6/30/17
Balance Sheet (\$000)				
Total assets	\$4,566,326	\$4,529,850	\$4,469,230	\$4,375,529
Total loans	3,387,406	3,374,071	3,323,078	3,200,100
Total securities	799,815	793,495	727,596	763,428
Total deposits	3,256,434	3,242,707	3,157,081	3,021,189
Total shareholders' equity	413,081	413,284	414,228	406,042

Income Statement (\$000) and Profitability				
Net interest income	31,852	30,889	30,059	29,904
Provision for loan losses	0	200	1,300	700
Wealth management revenues	10,273	9,914	10,013	9,942
Other noninterest income	5,470	6,296	7,270	6,864
Noninterest expenses	27,130	25,754	26,784	26,306
Net income	16,211	7,982	12,962	13,199
Return on average assets	1.45%	0.71%	1.17%	1.22%
Return on average equity	15.96%	7.56%	12.43%	13.07%
Net interest margin (taxable equivalent basis)	3.03%	2.95%	2.93%	2.97%

Balance Sheet Ratios/Capital				
Total risk based capital	12.56%	12.45%	12.53%	12.78%
Tier 1 leverage ratio	8.84%	8.79%	8.83%	8.78%
Equity to assets	9.05%	9.12%	9.27%	9.28%
Tangible equity / tangible assets; non-GAAP ⁽¹⁾	7.57%	7.63%	7.76%	7.73%

Asset Quality				
Total past due loans to total loans	0.57%	0.59%	0.49%	0.66%
Nonperforming assets to total assets	0.30%	0.34%	0.44%	0.49%
Nonaccrual loans to total loans	0.31%	0.45%	0.56%	0.63%
Allowance for loan losses to total loans	0.76%	0.79%	0.82%	0.83%

Share Data:				
Diluted earnings per share	\$0.93	\$0.46	\$0.75	\$0.76
Dividends declared per share	\$0.43	\$0.39	\$0.39	\$0.38
Book value per share	\$23.93	\$23.99	\$24.06	\$23.59
Tangible book value per share; non-GAAP ⁽²⁾	\$19.71	\$19.75	\$19.81	\$19.32
Market value per share	\$53.75	\$53.25	\$57.25	\$51.55
Shares outstanding at end of period	17,262	17,227	17,214	17,210
Weighted average shares outstanding – diluted	17,345	17,349	17,318	17,316

- (1) GAAP shareholders' equity less goodwill & intangible assets divided by GAAP assets less goodwill & intangible assets
- (2) GAAP shareholders' equity less goodwill & intangible assets divided by shares outstanding

About Washington Trust

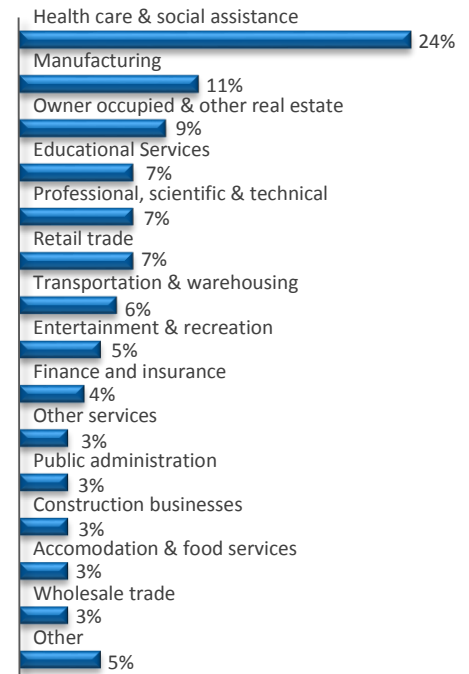
At 3/31/18

- ★ \$4.6 billion in assets
- ★ Publicly-owned holding company of The Washington Trust Company
- ★ RI state-chartered commercial bank
- ★ Founded in 1800; oldest community bank in the United States
- ★ Personal banking, commercial banking, and wealth management services
- ★ Market area of Rhode Island, eastern Massachusetts, and Connecticut
 - ★ 22 branches
 - ★ 5 wealth management offices
 - ★ 8 residential mortgage loan offices
 - ★ 3 commercial lending offices

C&I Loans By Industry

At 3/31/18

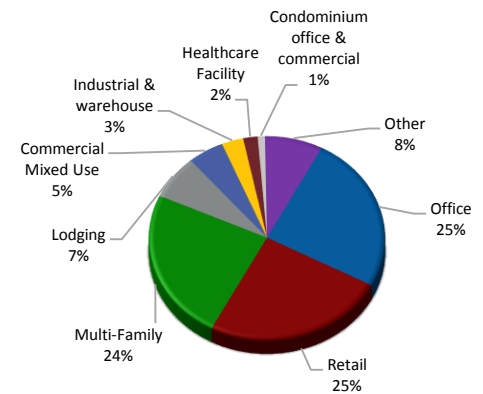
Total portfolio: \$603.8 million
Percent of total loans: 18%



Commercial Real Estate

At 03/31/18

Total portfolio: \$1.2 billion
Percent of total loans: 36%



Analyst Coverage

- ★ American Capital Partners, LLC
Nicole Gulino
- ★ Compass Pt Rch & Trading LLC
Laurie Hunsicker
- ★ Keefe Bruyette & Woods Inc.
Damon Delmonte
- ★ Sandler O'Neill & Partners LP
Mark Fitzgibbon

The financial information contained herein is unaudited, and qualified in its entirety by reference to Washington Trust's Annual Report on Form 10-K for the year ended December 31, 2017, as filed with the Securities and Exchange Commission and as updated by its Quarterly Reports on Form 10-Q.

